

# Program Descriptions and 2024 Dates

The Pivot Mind, in partnership with Pluralistic Networks and Plural Learning Labs, offers a leadership track which will establish a solid foundation for you and your organization's growth journey. These programs provide a framework and a new approach to sales and leadership to ignite your leadership capacity now and into the future.

We work with individuals and organizations to perform beyond the edge of what they've previously known to be possible; to emerge into new possibilities by engaging the passion and performance of their people and what they are capable of doing together.

Our clients engage us to empower visionary thinking (*Ambassador of Possibilities™*), energize vital relationships (*Working with Others and Navigating Moods*), and to create purpose-driven teams and organizations.

## *Ambassador of Possibilities™*

*To become an Ambassador of Possibilities™, we must develop certain fundamental skills: The ability to listen expansively for concerns and possibilities, the ability to build trustworthy relationships, the ability to make and listen to assessments on a timely basis, the ability to navigate away from moods that restrict us and/or our clients, and to cultivate moods that open possibilities instead. In contrast to a person that is oriented to deal with immediate breakdowns or to solve existing problems, an Ambassador of Possibilities™ is distinguished by a certain kind of sensibility—a sensibility for the emerging future and how this shows up as new possibilities for their clients.*

*An Ambassador of Possibilities™ is someone who is able to expand their ability to discover new possibilities for themselves and others. They actively cultivate their moods to be in a mood of exploration regarding the future; and are engaged in conversations about the future and brings his or her clients to participate in those conversations.*

*Learning these skills takes time and immersive practice, along with guided reflection and observation. Just as you cannot learn to play an instrument by memorizing an instruction book, these skills cannot be learned simply by following rules, instructions, or techniques, or by simply attending a workshop. The Ambassador of Possibilities™ program is designed to develop these skills over a course of 4 months, with weekly practice and discussions.*

## *Working with Others (and Navigating Moods)*

*To accomplish most things that we care to accomplish requires collaboration. This course is designed to improve your ability to work with others to successfully take care of what matters by refining and developing new conversational and emotional skills and habits. Developing these will not only support you to accomplish what's important for you to accomplish — at work, at home, or for your career — but it will also help you to develop an increased sense of well-being.*

*Often, we spend more time in conflict rather than effectively working with others. Instead of feeling confident about how much we can do together, we find ourselves frustrated and maybe even distrustful of others. Your team will get access to unique learning modules based on 20+ years of research and in-the-field work. You'll be paired with a coach who will guide your development and have access to virtual "gyms" where you can practice and cultivate new skills.*

*Developing the skillset necessary for working successfully with others, like learning any new skill, requires ongoing practice, reflection, and ideally, a coach.*

## *Program Dates for 1st Qtr. 2024*

### ***Ambassador of Possibilities™***

*For individuals and teams | First session February 14, 2024;  
every Wednesday for 10 consecutive sessions.*

- *OA23 Attendees | \$5,200/person  
Enrollments close Tuesday, January 16, 2024*
- *Not-for-profit | \$5,200/person  
Enrollments close Tuesday, January 31, 2024*
- *Standard | \$6,000/person  
Enrollments close Monday, February 12, 2024*

### ***Working with Others (and Navigating Moods)***

*For organizations' executive, management, and departmental teams  
of 8-20 team members | First session Thursday March 7, 2024;  
10 Sessions/modules, consisting of five 1-on-1 individual sessions  
and five group sessions.*

- *OA23 Attendees | \$3,950/person  
Enrollments close Tuesday February 15, 2024*
- *Not-for-profit | \$3,950/person  
Enrollments close Thursday February 22, 2024*
- *Standard | \$4,500/person  
Enrollments close Thursday, February 29, 2024*