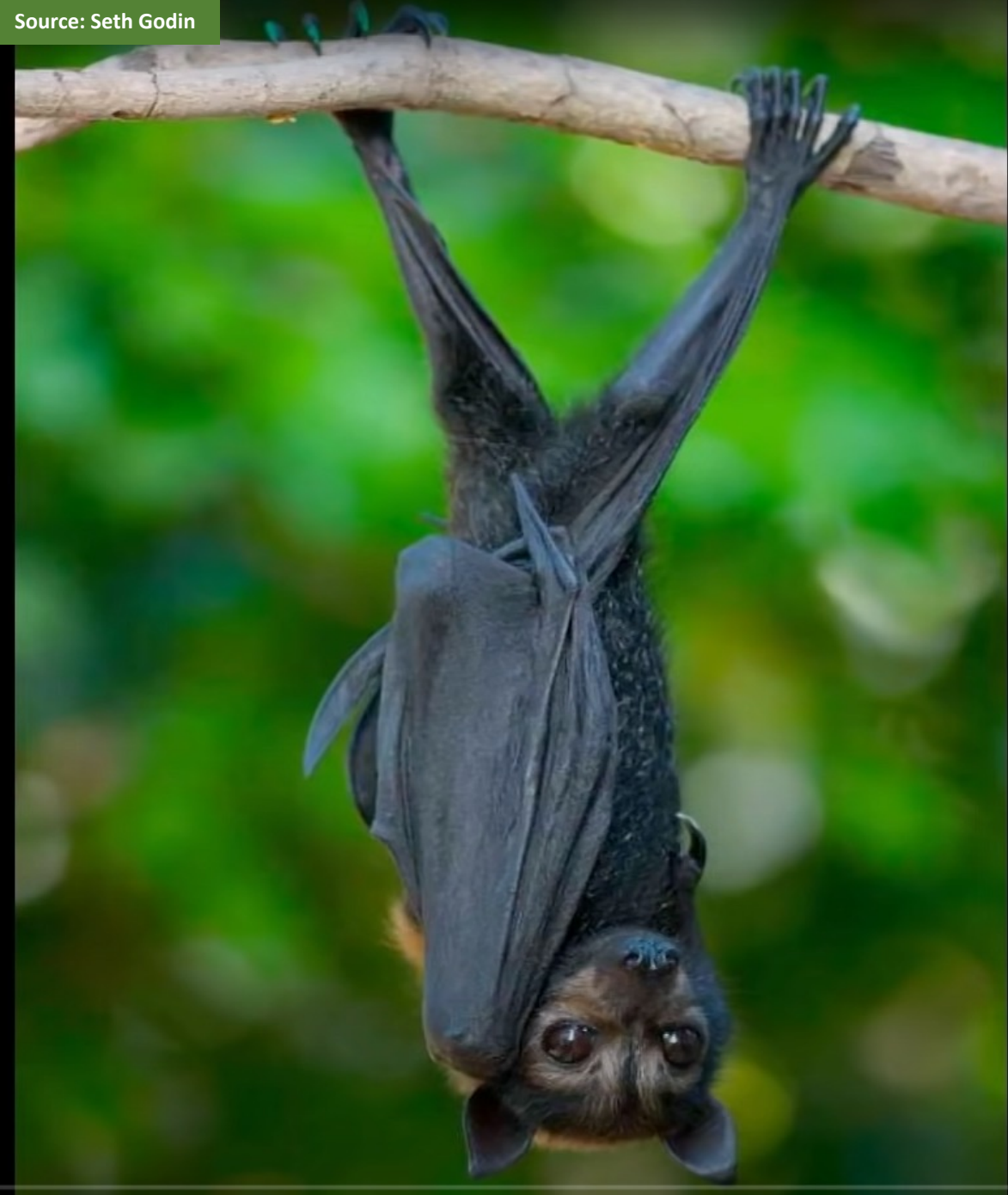


Growth Mindset Igniting Leadership in the Midst of Change



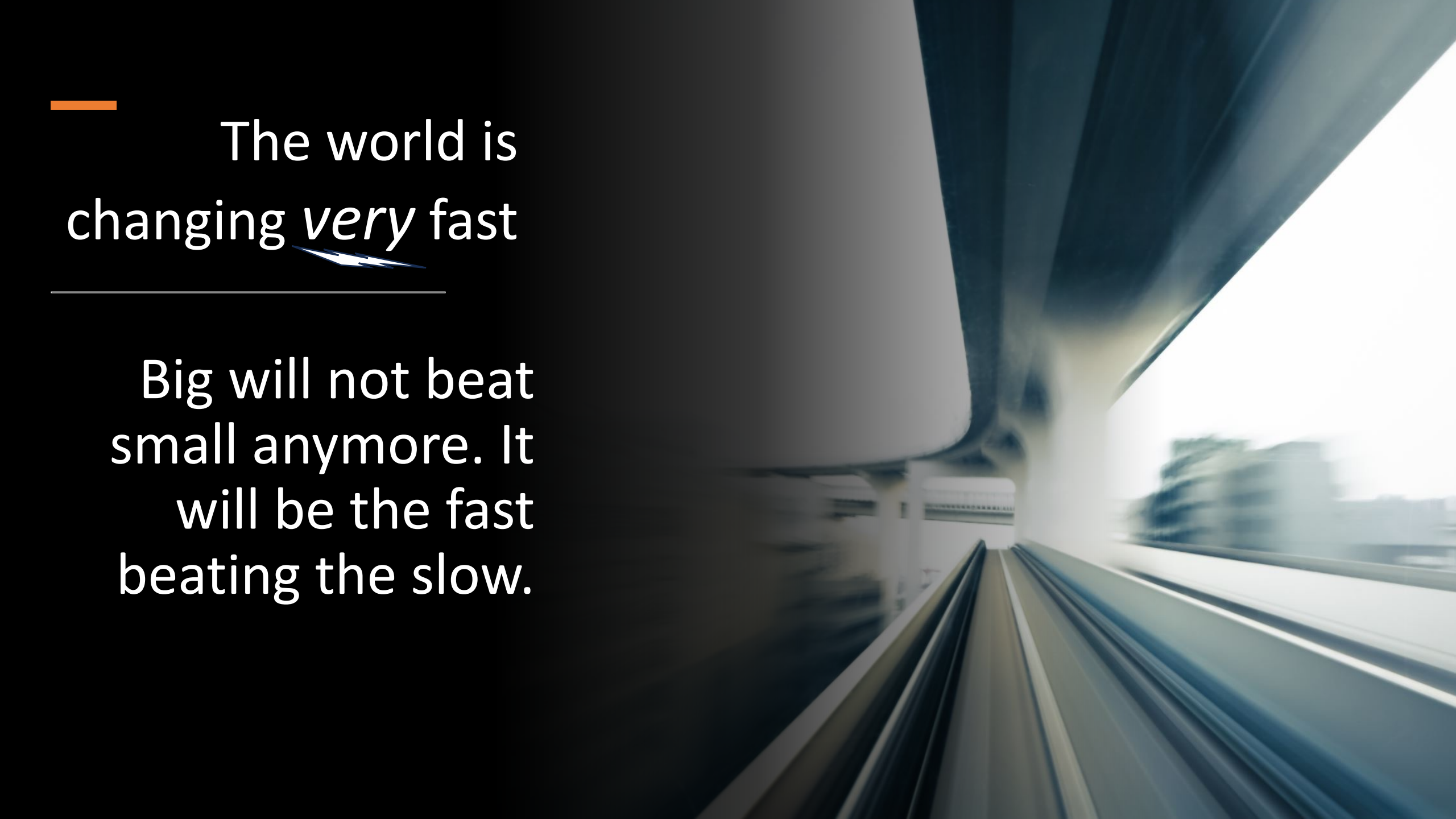
Source: Seth Godin






Source: Seth Godin

The **PIVOT MIND**



— The world is
changing *very* fast

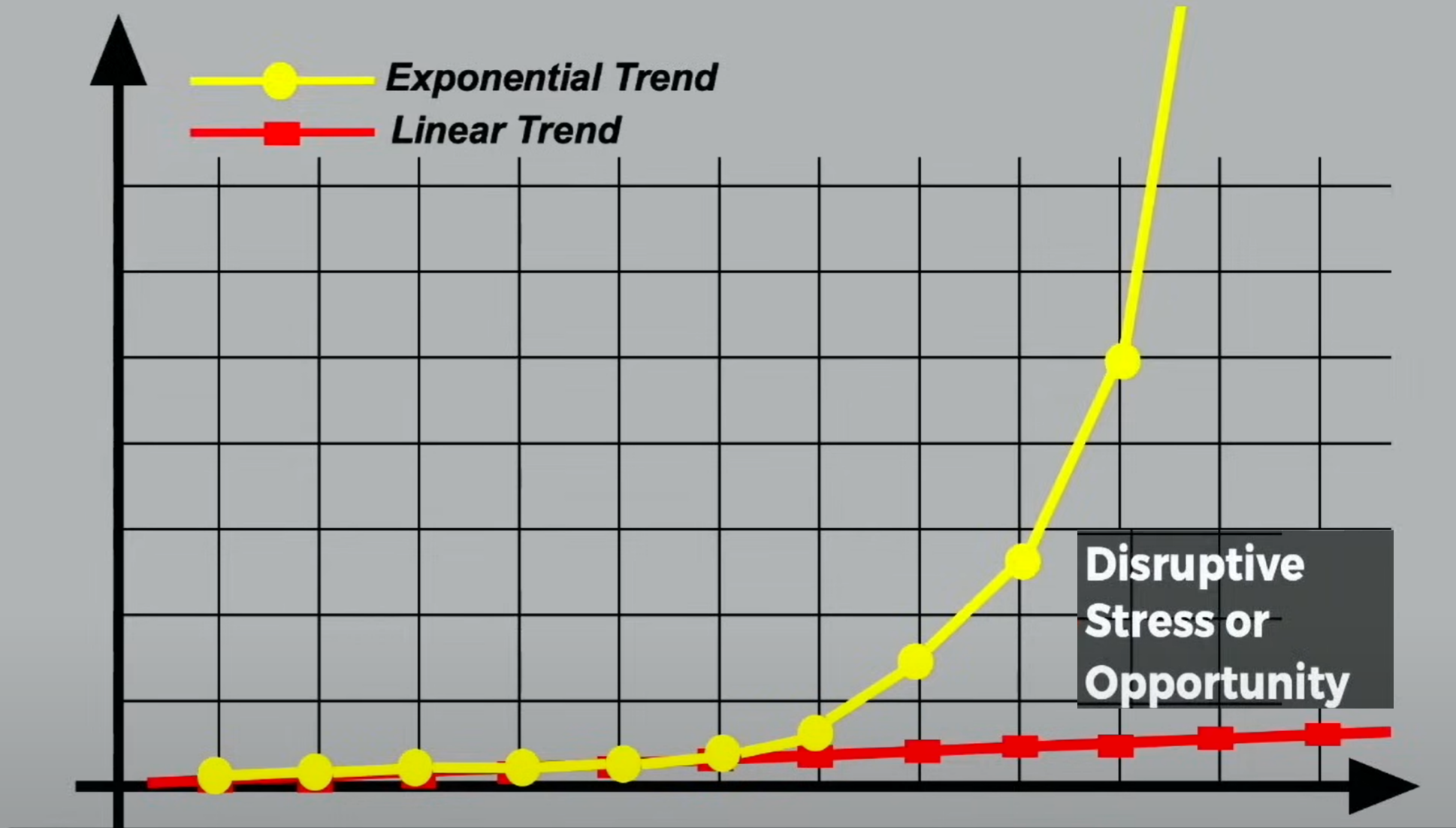
Big will not beat
small anymore. It
will be the fast
beating the slow.



It's a mistake to
assume that moving
fast is the same thing
as actually going
somewhere



- Linear vs Exponential
- Leading and Navigating Change
- The Critical Pivot



Source: Peter Diamandis

Take 30 **EXPONENTIAL**
Steps...

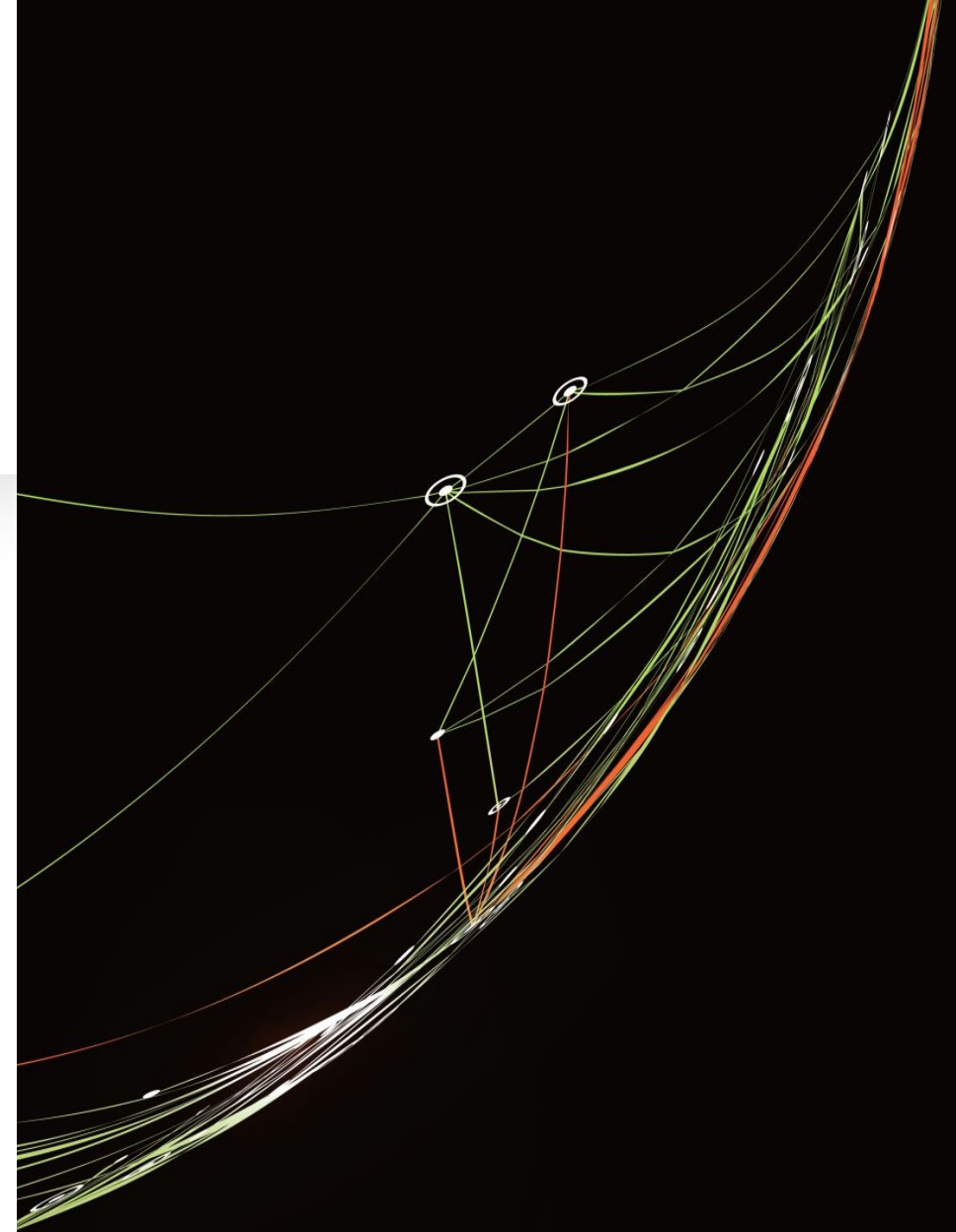
01 02 04 08 16 32 64 128 256

1,073,741,824 meters!



Emerging As Exponential Entrepreneurs and Organizations

- Convergence Technology
- Linear to Exponential
- Change in an exponential world
 - ✓ Solving exponential crises
 - ✓ Harnessing exponential technologies
 - ✓ Creating exponential business models



Converging Technology

Faster,
Cheaper,
Computing
Power



Sensors
Networks
Artificial Intelligence
Robotics
3D Printing
VR & AR
Synthetic Biology
Blockchain

**Transforming
Industries &
Creating
Disruptions**

Linear to Exponential



1996

MarketCap: \$28B

Employees: 140,000



2012

Bankrupt

Employees: 17,000



April 2012

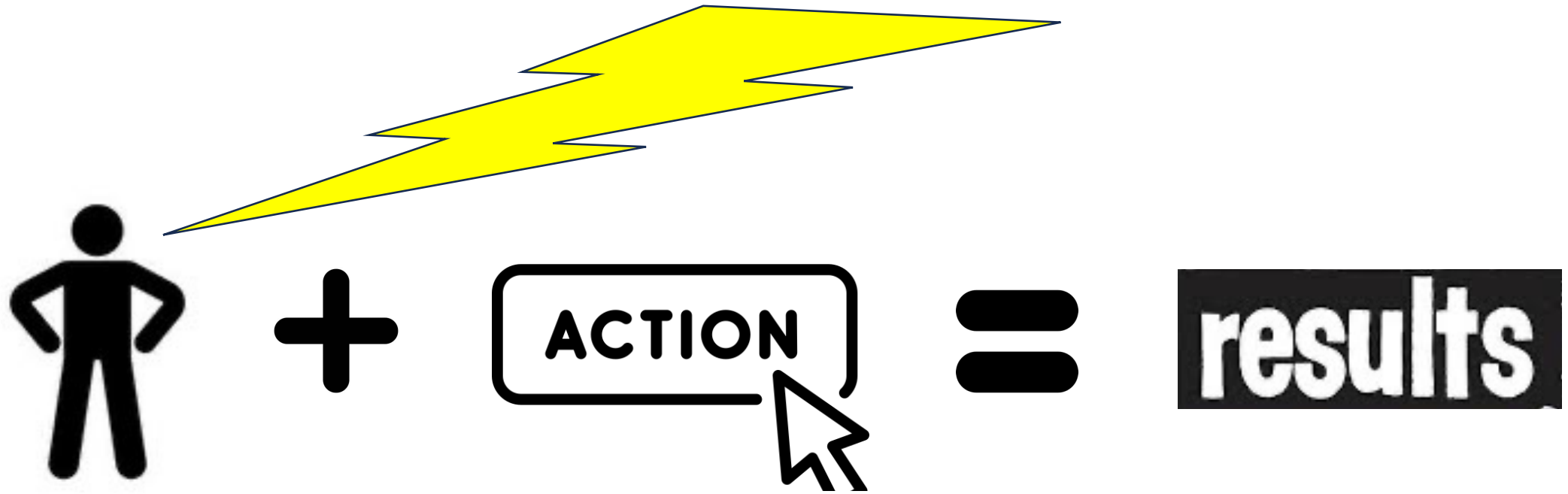
MarketCap: \$1B

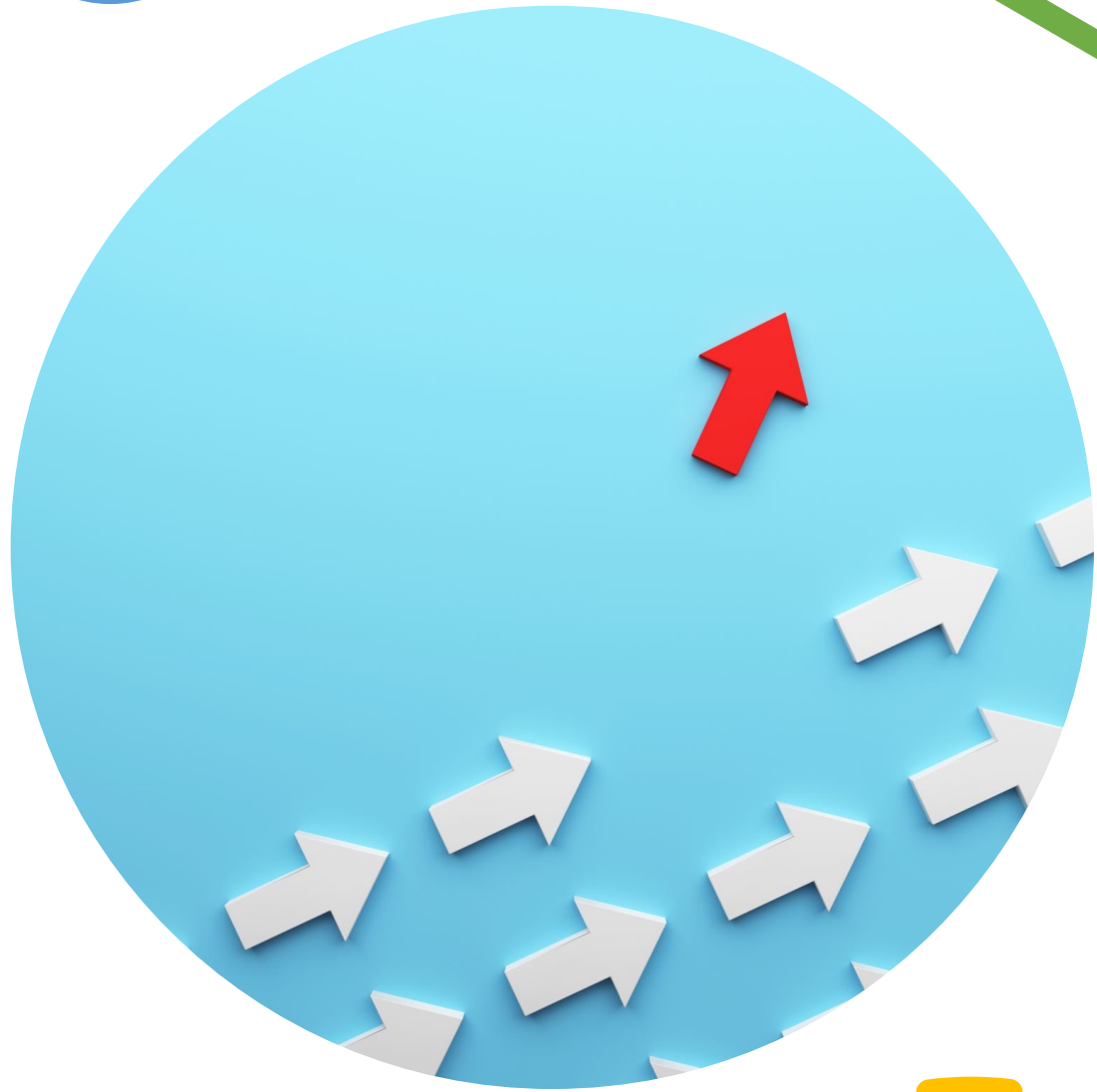
Employees: 13



Now we can
talk about why
we're here

It's only an
opportunity if you
can see it





Leading Change

Leadership is not just a skill; it is a way of being that we are.



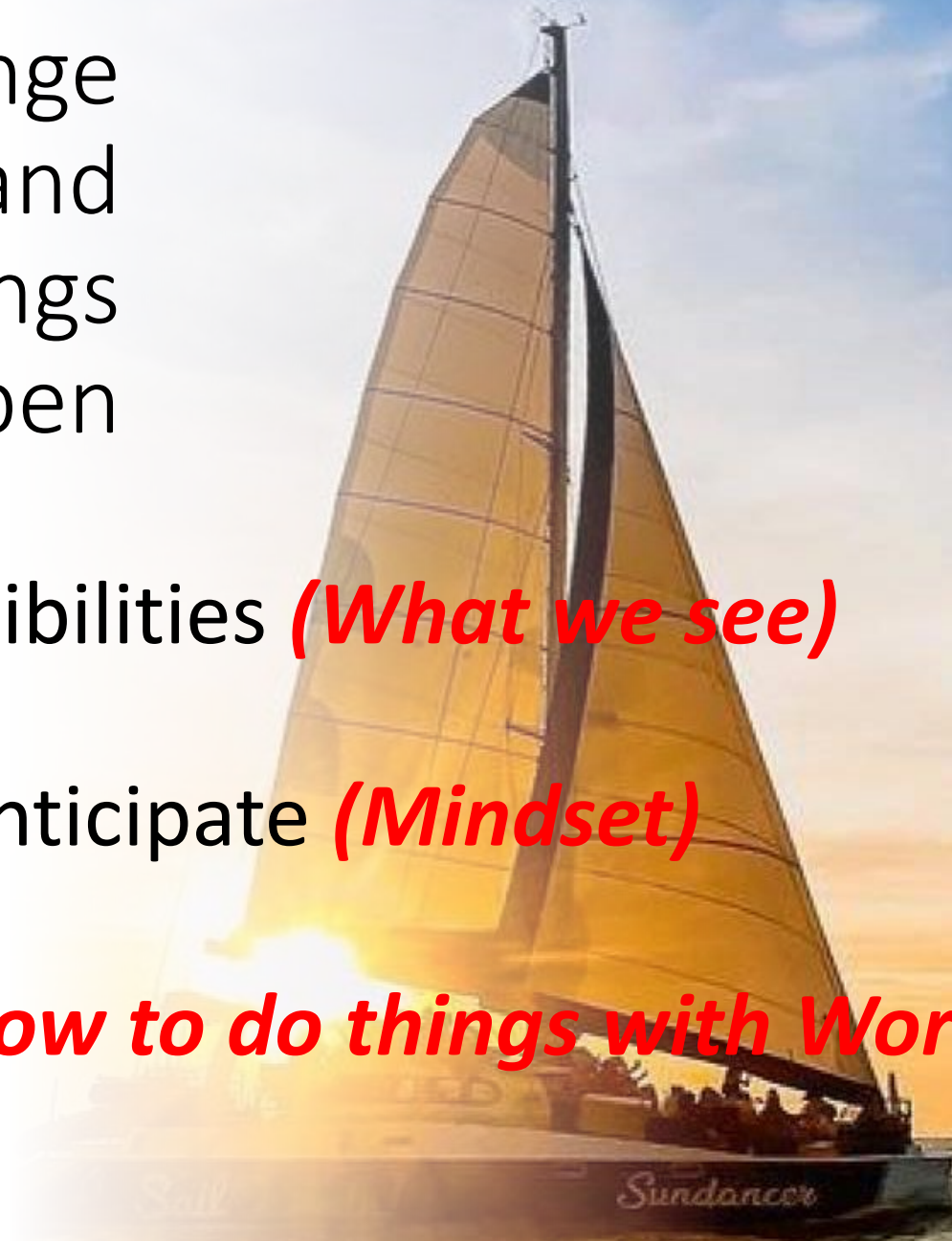
It has to do with
our *sensibilities* to
the World, guiding
our actions and
decisions; and
inspiring those
around us.

Navigating Change
Making History and
making things
happen

Refining our Sensibilities (*What we see*)

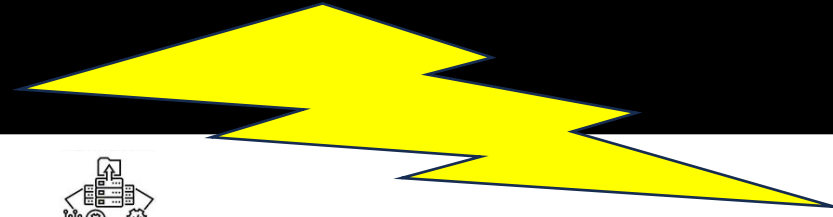
The capacity to anticipate (*Mindset*)

Conversations (*How to do things with Words*)





Navigating and Leading Change



Materials
Management

Move
Transfer
Store Build

Things



Information
Management

Gather/Send
Transfer
Store/Retrieve
Analyze/Show

Data



Commitment
Management

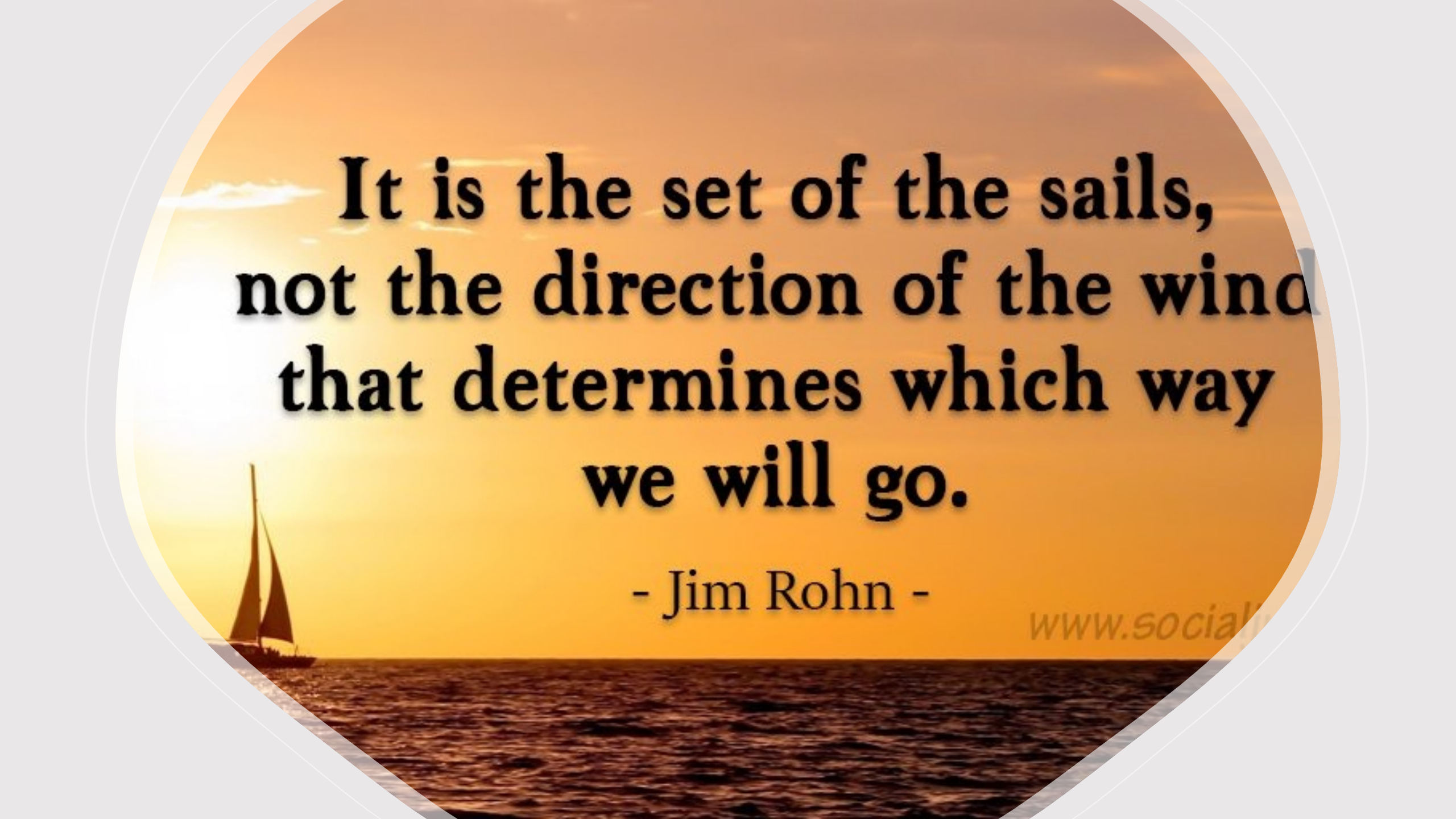
Declaration
Offers
Promises
Request

Coordination





We Navigate change by
becoming skillful in
working with others
and orchestrating
commitments



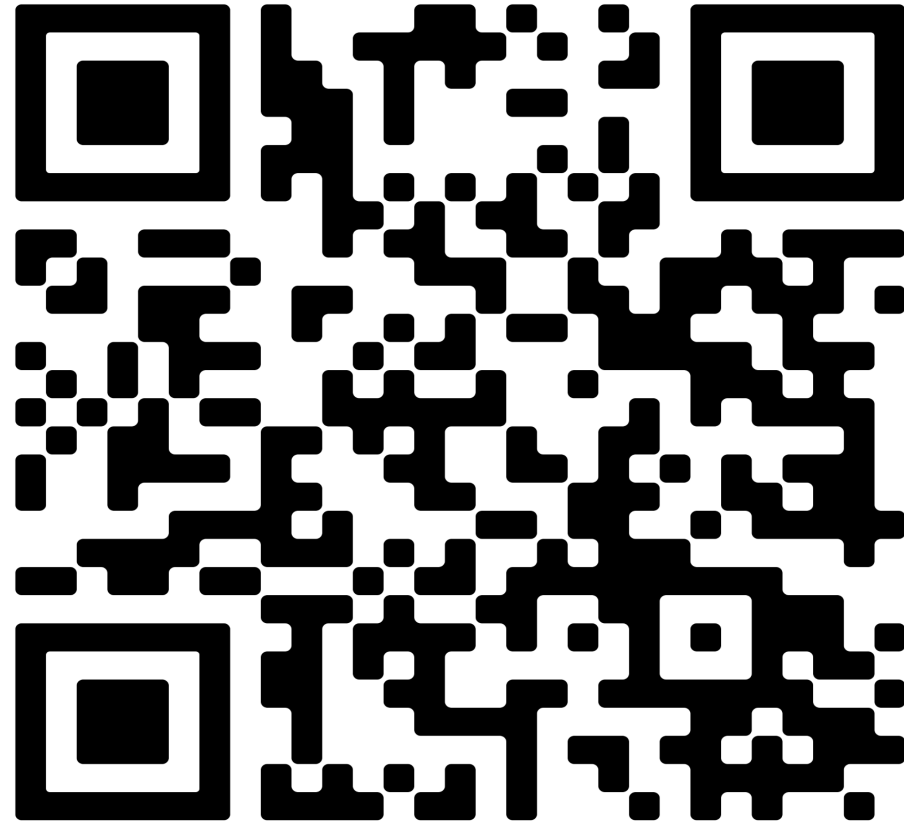
**It is the set of the sails,
not the direction of the wind
that determines which way
we will go.**

- Jim Rohn -

www.socially.com

The **PIVOT MIND.COM/oa23**

Creating high-
performance
organizations
on the edge of
possibility





THE END